

**CLAIM AMENDMENTS**

**IN THE CLAIMS**

This listing of the claims will replace all prior versions, and listing, of claims in the application or previous response to office action:

SUB C37 1. (Currently Amended) A prospects harvesting system for providing, ~~to a business enterprise client, customer lead information from Internet sources~~ contact data for prospective customers of a product or service provided by a product/service provider, comprising:

a web crawler process operable to receive parameter data to locate participant-based text sources selected from the group of: newsgroups, discussion forums, mailing lists, and web sites;

a web archive database for storing web page data ~~text sources~~ retrieved from the Internet by the crawler;

a crawler process programmed to receive specified Internet web site addresses and to download web page data from the specified web pages to the web archive database;

B9 a harvester process for searching the ~~downloaded web page data for prospects, based on criteria provided by the client and to provide the results of the search with a link to a document that verifies the prospect's match to the criteria~~ web archive database for contact data for prospective contacts of the product/service provider; and

a reverse lookup process for receiving contact data from the harvester process and for performing a reverse lookup from the contact data.

wherein the harvester process receives the criteria from the client via a client browser system and the Internet.

2. (Currently Amended) The system of Claim 1, further comprising a value-add process that links the ~~prospects~~ prospective contacts to related business information.

3. (Currently Amended) The system of Claim 1 ~~2~~, wherein the value-add process operates on line by accessing the Internet.

B9 4. (Currently Amended) The system of Claim 1 2, wherein the value-add process operates off line ~~by accessing a database.~~

5. Cancelled

6. (Currently Amended) The system of Claim 5 1, wherein the reverse lookup is performed offline ~~by accessing a database.~~

7. (Currently Amended) The system of Claim 5 1, wherein the reverse lookup is performed online by accessing ~~a database~~ the Internet.

8. (Original) The system of Claim 1, further comprising an indexer process that indexes documents retrieved by the crawler process for access by the harvester process.

9. (Currently Amended) The system of Claim 8, further comprising a mailer process for scripting correspondence to the ~~prospects~~ prospective customers.

B10 10. (Currently Amended) ~~A web-based method of providing, to a business enterprise client, customer lead information from Internet sources, comprising the steps of:~~  
~~— accessing a server via a client browser to provide criteria describing business prospects and specified Internet web sites;~~  
~~— using a crawler process to retrieve the web site data for the specified Internet web sites;~~  
~~— storing the web site data in a web archive;~~  
~~— using a harvester process to search the web archive for prospects matching the criteria; and~~  
~~— delivering the results of the search to the client with a link to a document that verifies the prospect's match to the criteria;~~

A method, performed by an information service provider, of providing contact data for prospective customers of a product or service provided by a product/service provider, comprising the steps of:

receiving customer parameter data from the product/service provider;

using a crawler to locate Internet participant-based text sources conforming to the customer parameter data, the text sources selected from the group of: newsgroups, discussion forums, mailing lists, and web sites;

storing the text sources in an archive database;

receiving a request from the product/service provider for customer lead information;

accessing the archive database to locate documents containing at least some of the lead information, thereby identifying a contact; and

performing a reverse lookup of the contact via the Internet to obtain additional contact data.

11. (Currently Amended) The method of Claim 10, further comprising the step of using a value-add process to link the ~~prospects~~ prospective customers to related business information.

12. (Currently Amended) The method of Claim 11, wherein the step of using a value-add process is performed on line.

13. (Currently Amended) The method of Claim 11, wherein the step of using a value-add process is performed off line.

14. Canceled.

15. (Currently Amended) The method of Claim ~~14~~ 10, wherein the reverse lookup is performed offline ~~by accessing a database~~.

16. (Currently Amended) The method of Claim ~~14~~ 10, wherein the reverse lookup is performed online by accessing the Internet.

17. (Original) The method of Claim 10, further comprising the step of using an indexer process to index documents retrieved by the crawler process for access by the harvester process.

18. (Original) The method of Claim 10, further comprising the step of using a mailer process to prepare scripted correspondence to the prospects.

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